

# U.S. P3 Market Attracts World-Class Players

Source: Public Works Financing newsletter (10/13)

Top-ranked firms pursuing service and investment opportunities  
in the US. public works infrastructure market

## Investor Developers

Meridiam  
Macquarie Group  
Transurban  
Infrared  
Plenary Group  
Goldman, Sachs  
Morgan Stanley  
KKR

## Builder Developers

ACS Group/Hochtief  
Ferrovial/Cintra  
Kiewit  
Walsh  
SNC Lavalin  
OHL  
VINCI  
Balfour Beatty  
Fluor  
FIGG  
Skanska  
Bouygues  
Lane  
Traylor Bros.  
Bechtel  
Global Via  
Acciona  
Odebrecht  
Samsung  
Isolux  
United Water  
Veolia  
Capstone Development  
Hunt Building  
LAZ Parking Ltd.

## Public Advisors

### Legal/procurement:

Nossaman  
Hawkins Delafield  
Mayer Brown  
Freshfields  
Nixon Peabody  
Allen & Overy

### Financial/procurement:

KPMG  
RBC Capital Markets  
Macquarie Capital Advisors  
Ernst & Young  
Morgan Stanley  
Goldman Sachs  
Citi  
Sperry Capital  
Public Financial Management  
Infrastructure Management Group  
Scully Capital  
First Southwest  
PriceWaterhouseCoopers  
UBS  
William Blair & Co.

## Design-Builders

Ferrovial  
Dragados  
Hochtief  
Flatiron  
Fluor  
Granite  
Kiewit  
Walsh/Archer Western  
Balfour Beatty  
Skanska  
Webber  
Tutor Perini  
Lane Construction  
Traylor Bros.  
Bechtel  
Zachry  
Sundt  
Clark Construction  
Herzog  
Odebrecht

## Design Partners

Parsons Transportation  
Jacobs  
URS  
AECOM  
HNTB  
HDR  
Parsons Brinckerhoff  
Lochner MMM  
CDM Smith  
PBS&J  
O.R. Colan  
Moffatt Nichol  
Raba Kistner  
CH2M Hill  
Dewberry

## Public Advisors

### Technical:

HNTB  
HDR  
AECOM  
Parsons Brinckerhoff  
Jacobs  
Raba Kistner  
Arup  
Lochner MMM Group  
CDM Smith  
Stantec  
Halcrow/CH2M Hill  
SAIC  
Black & Veatch  
Steer Davies Gleave  
Atkins

## Private Advisors

### to developers:

Macquarie  
Barclays Capital  
BMO Capital Markets

### to banks:

Hatch Mott McDonald  
Arup  
Parsons Brinckerhoff  
Louis Berger  
Milbank Tweed  
Latham & Watkins  
Skadden Arps  
Orrick  
Winston & Strawn  
Cleary Gottlieb  
Hogan Lovells

## Banks/Underwriters

**Deal: DBFOM Goethals Bridge,** NY-NJ. 11 /13 close (\$457m 38yr PABs avail. pay) BoA Merrill Lynch, Barclays

**Deal: DBFOM No. Tarrant Express 2, Texas,** 9/13 close. (\$273m PABs revenue risk) Barclays, JP Morgan, BoA Merrill Lynch

**Deal: DBFOM I-95 HOT lanes, Virginia, 8/13 close.** (\$261m 30yr PABs revenue risk)

**Deal: DBFOM East End Crossing,** Indiana-Kentucky. 3 /13 close (\$677m 38yr PABs avail. pay) BoA Merrill Lynch

**Deal: DBFOM I-95 managed lanes,** Virginia, 8/12 close, (\$261m 30yr PABs, toll revenue risk+shadow toll) RBC

**Deal: DBFOM untolled Presidio Parkway,** San Francisco, CA 6/12 (\$170m 3yr bank loans, TIFIA takeout, appropriations risk) five banks

**Deal: DBFOM Midtown Tunnel,** Norfolk, Va. 4/12 (\$663m 30-year PABs, toll revenue risk) Barclays, BMO, BoA

**Deal: Long Beach, Calif., courthouse** 7/10 (\$443m, 7-yr bank loan, state appropriation risk) BBVA, RBC, BNP Paribas, Credit Agricole, Deutsche Bank, Scotiabank